

## PROPOSAL FOR SPONSORSHIP 3<sup>rd</sup> INVESTORS MEET

*INDUSTRIAL INVESTMENT OPPORTUNITIES IN THE GCC COUNTRIES*

*October 30-31, 2007*



### *Unique opportunity to*

- \* Attend presentation of five attractive industrial projects.
- \* Get project highlights of all five projects and get five pre-feasibility study reports free.
- \* Interact with respective technology suppliers for these projects.
- \* Network with other potential investors from all GCC countries.

**DIVERSIFIED SECTORS**



## OVERVIEW ABOUT THE INVESTORS MEET

### BACKGROUND

Under the patronage of H.E Dr. Mohammad Saleh Al Sada, Minister of State for Energy & Industry Affairs and in cooperation with Qatar Chamber of Commerce & Industry, the Gulf Organization for Industrial Consulting (GOIC) is organizing its third investors meet on industrial investment opportunities in the GCC member states during October 30-31, 2007.

This is the **Third Investors Meet** of its kind being undertaken by GOIC; the First focused on plastic sector in 2004, while the Second Meet focused on downstream petrochemical sector in 2005. This Third Meet is intended to focus on diversified sectors.

This Two-days event will be held under a high-level patronage from various governmental organizations.

The need for the continuity of conducting these important series of Meets stems from the fact that GCC countries are expanding their petrochemical industries, aluminium industries, metal processing and many others.

This unique and focused event will concentrate on project presentation and technical interaction between consultants in GOIC and investors of the five selected attractive projects in various sectors including petrochemicals and metals processing. These projects are selected after screening more than 50 project ideas based on selection criteria that typically suits GCC region.

Delegates from business houses, petrochemical companies, investment companies, entrepreneurs, investors in the GCC region and other interested parties are expected to attend this event. It will provide the delegates with good opportunity to meet other potential investors and thus lead to possible joint promotion of projects.

### WHO SHOULD ATTEND

- \* Businessmen
- \* Chief Executive Officers
- \* Business Development Managers
- \* Investment Advisors
- \* Project Managers
- \* Investment Managers
- \* Consultants
- \* Industrial Promotion Authorities

### WHAT THE PARTICIPANTS GET

- \* Interaction between consultants in GOIC and investors
- \* Receiving pre-feasibility reports free of charge

### PROJECTS SELECTION CRITERIA

The projects are selected based on extensive study and one or more of the followings:

- \* First of its kind in GCC
- \* Substantial value added
- \* Export oriented/import substitution
- \* Exploitation of local comparative advantage

## ***PROPOSED MEETING AGENDA : October 30-31, 2007***

### ***Tuesday, October 30, 2007***

Registration	08 : 00	09 : 00
Opening Session: Keynote Speech * Minister of State for Energy & Industry Affairs * Secretary General of Gulf Organization for Industrial Consulting (GOIC) * President of Qatar Chamber of Commerce & Industry (QCCI) * Exclusive Sponsor	09 : 00	09 : 45
Coffee Break	09 : 45	10 : 30
Project 1 Project Presentation	10 : 30	11 : 15
Project 2 Project Presentation	11 : 15	12 : 00
Lunch	12 : 00	13 : 00
Project 3 Project Presentation	13 : 00	13 : 45
Project 4 Project Presentation	13 : 45	14 : 30
Project 5 Project Presentation	14 : 00	15 : 00

### ***Wednesday, October 31, 2007***

Reception	08 : 30	09 : 00
Open Discussion GOIC Team & Delegates	09 : 00	11 : 30
Open House	11 : 30	12 : 00

***Diamond: USD 120,000***

***Diamond Benefits***

- \* Exclusive Sponsorship
- \* Seven invitations for participation to the Program
- \* Keynote speech - company presentation during the opening session, along with Minister of state for Energy & Industry Affairs, Secretary General of Gulf Organization for Industrial Consulting (GOIC) and President of Chamber of Commerce & Industry (QCCI)
- \* Media coverage:
  - \* Advertisement in all major regional newspapers
  - \* Name and logo on promotion and marketing materials for the program
- \* Sponsor logo and name on all meeting printed materials produced within the program:
  - \* Invitations
  - \* Banners
  - \* Schedules
  - \* Brochures
  - \* Pre-feasibility reports
  - \* PowerPoint Presentation
- \* Sponsor program during Lunch
- \* Full page advertising of sponsor's profile in the pre-feasibility report
- \* Two sets Hard copy & Soft copy of all presentations and reports free
- \* One year free IMI subscription for one user
- \* Promotion of the sponsor by adding booklets and leaflets (sponsor material) in the promotional bag

**For any further information, please contact:**

Eng. Nelson P. Mathew  
Head of Industrial Investment Unit  
Industrial Investment Promotion Unit

Tel: +974 4 858 888 - Direct: +974 4 858 851  
Email: [npmatthew@goic.org.qa](mailto:npmatthew@goic.org.qa)

Mrs. Marina Seoud  
Business Development & Marketing Researcher  
Business Development & Marketing Unit

Tel: +974 4 858 888 - Direct: +974 4 858 705  
Email: [marina@goic.org.qa](mailto:marina@goic.org.qa)

### **Platinum: USD 65,000**

#### **Platinum Benefits**

- \* Four invitations for participation to the Program
- \* Media coverage:
  - \* Advertisement in all major regional newspapers
  - \* Name and logo on promotion and marketing materials for the program
- \* Sponsor logo and name on all meeting materials produced within the program:
  - \* Invitations
  - \* Banners
  - \* Schedules
  - \* Brochures
  - \* Pre-feasibility reports
  - \* PowerPoint Presentation
- \* Sponsor program during Coffee Break
- \* Half page advertising of sponsor's profile in the pre-feasibility report
- \* One set Hard copy & Soft copy of all presentations and reports free
- \* The participants list
- \* Six months free IMI subscription for one user

### **Golden: USD 35,000**

#### **Golden Benefits**

- \* Two invitations for participation to the Program
- \* Media coverage:
  - \* Advertisement in all major regional newspapers
  - \* Name and logo on promotion and marketing material for the program
- \* Sponsor logo and name on all meeting materials produced within the program:
  - \* Invitations
  - \* Banners
  - \* Schedules
  - \* Brochures
  - \* Pre-feasibility reports
  - \* PowerPoint Presentation
- \* Quarter page advertising of sponsor's profile in the pre-feasibility report
- \* One set Hard copy of all presentations and reports free
- \* The participants list
- \* Three months free IMI subscription for one user

www.goic.org.qa

First step towards  
industrial investment  
at a glance



## قائمة بملفات فرص الاستثمار المنجزة MIOP PROJECTS LIST

### AGRO-INDUSTRIES SECTOR :

1. Bee Honey (2 Concepts)
2. Biofertilizer
3. Biopesticides
4. Fresh Cereal Fodder
5. Fresh Mushrooms
6. Fruit and Vegetable Processing
8. Integrated Ostrich Rearing & Processing
9. Packaged Natural Fertilizer
10. Specialty Biofertilizer
11. Spirulina Algae Powder
12. Strawboard
13. Turkey Rearing and Meat Processing

### FOOD SECTOR :

1. Animal Gelatin Powder
2. Chocolate & Specialty Confectionery
3. Chocolate Flavour Coating
4. Dairy Complex (Yoghurt, Ice Cream, Cheese)
5. Dry Baby Food
6. Expanded Rice and Grain Biscuits (2 Concepts)
7. Extraction of Palm Oil Liquid and Solid Fractions
8. Faba Beans Canning
9. Filled Waffles (Fresh & Frozen)
10. Food Additives
11. Fromage Frai
12. Frozen Potato Chips (French Fries)
13. Frozen Yoghurt
14. Fruit & Cereal Bars
15. Ice Cream Cones
16. Improvers for Bakery Products
17. Invert Sugar Syrup
18. Lime Marmalade

For further information on the above, please  
P.O.Box: 6114, Doha, Qatar - Industrial Investment  
Tel: (+974) 4858888 Fax: (+974) 4831465  
E-mail: goic@goic.org.qa