

Parallel events:

1 - Exhibitions:

The Industrialists' Conference Exhibition: This exhibition is linked to the Industrialists Conference. It is a comprehensive show catering for all the needs of Gulf industrialists, especially the small and medium enterprises, from machinery and equipment to services and consulting.

The Global Exhibition on Industrial Subcontracting & Partnership- Petrochemicals & Plastics: This is the region's premier meeting place for Petrochemical and Plastics

professionals. This exhibition is for all manufacturers and suppliers looking to reach key decision makers and conduct business in the petrochemical and plastics industries.

2 - Matchmaking Meetings:

The Event will feature as well business meetings between major regional buyers and suppliers from all over the world.

Please refer to our website www.goic.org.qa for further details.

Fees :

1 person	USD 1195
2 persons and more	USD 950/person

Participants can download the registration form from our website www.goic.org.qa

Travel & Accommodation :

GOIC has secured special hotel & travel rates for delegates.
For more details please consult our website www.goic.org.qa

Gulf Organization for Industrial Consulting

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Organizers



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HH Sheikh Hamad Bin Khalifa Al-Thani,
The Emir of the State of Qatar

The 12th Industrialists' Conference
22 - 23 November 2009

Doha Exhibition Centre / Doha - State of Qatar

The most significant gathering of industrialists from all GCC countries

8 Ministers of Industry attending
30 top-notch speakers

THE FUTURE OF INDUSTRY IN THE GCC COUNTRIES: 2020

Featuring:

Open round-table with :



HE Abdullah Bin Hamad Al-Attiyah, Deputy Prime Minister, Minister of Energy and Industry, Qatar



H.E. Abdulrahman Bin Hamed AL Attiyah, Secretary General, the Cooperation Council for the Arab States of the Gulf



HE Eng. Sultan Bin Saeed Al Mansoori, Minister of Economy, United Arab Emirates



HE Abdullah Bin Ahmad Zainal Riza, Minister of Commerce & Industry, Saudi Arabia



HE Maqbool bin Ali bin Sultan, Minister of Commerce & Industry, Oman



HE Hassan Abdulla Fakhro, Minister of Industry & Commerce, Bahrain



HE Ahmed Rashid Al Haroun, Minister of Commerce & Industry, Kuwait



HE Yehea bin Yehea Al Mutawakel, Minister of Commerce & Industry, Yemen



HE Anand Sharma, Minister of Commerce & Industry, India

Topics Addressed:

- * Industrial Strategies , international & GCC
- * Financing Mechanisms
- * Investments in GCC Industry
- * Status & Future of Petrochemical Industries
- * Status & Future of Basic Metals Industries
- * The Role of Nanotechnologies in the Formulation of Industrial Strategies
- * Small & Medium Industries

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Among session chairmen and speakers:



Dr. Khalid Bin Mohamed Al-Sulaiman, Undersecretary for Industrial Affairs, Ministry of Commerce & Industry, Saudi



Eng. Mohamed Bin Hamad Al-Mady, Vice Chairman and CEO, Saudi Basic Industries Corporation (SABIC)



Eng. Abdulaziz Saleh Al-Aboudi, Board Director, Rajhi Steel



Mr. Mansoor Ibrahim Al-Mahmoud, CEO, Qatar Development Bank



Dr. Abdul Wahab Sadoun, Secretary General, Gulf Petrochemicals & Chemicals Association (GPCA)



Mr. Mahmood Hashim Al-Kooheji, Chairman, Alba

Conference program:

First Day : Sunday 22nd November 2009

08:00 - 09:00	Early registration, and delivery of conference documents.
09:00 - 09:40	Inaugural Session * National Anthem * Recitation from Holy Quran * Inaugural Address: H.E. Mr. Abdullah Bin Hamad Al-Attiyah, Deputy Prime Minister, Minister of Energy and Industry, Qatar * Special Address: H.E. Mr. Abdulrahman Bin Hamad Al-Attiyah, Secretary-General, the Cooperation Council for the Arab States of the Gulf * GOIC Address: H.E. Dr. Lulwa A. Al-Misned, Acting Secretary General, Gulf Organization for Industrial Consulting * Special Address: H.E. Dr. Essam Abdulla Yousif Fakhro, Chairman, Federation of GCC Chambers * Keynote Address: H.E. Mr. Anand Sharma, Minister of Indian Commerce and Industry. * Sponsors' Awards
09:40 - 10:10	Exhibition Opening
10:10 - 11:20	Plenary Session 1 : The Industrial Strategies (Discussion with The Ministers of Industries) Chairman: H.E. Abdullah Bin Hamad Al-Attiyah, Deputy Prime Minister, Minister of Energy and Industry, Qatar
10:20 - 10:35	Paper 1: International Experience
10:35 - 10:50	Paper 2: GCC Experience Dr. Khalid Bin Mohamed Al-Sulaiman, Undersecretary for Industrial Affairs, Ministry of Commerce & Industry, Saudi Arabia
10:50 - 11:05	Paper 3: Case Study - SABIC Eng. Mohamed Bin Hamad Al-Mady, Vice Chairman and CEO, Saudi Basic Industries Corporation (SABIC)
11:05 - 11:20	Paper 4: GOIC Paper H.E. Dr. Lulwa A. Al-Misned, Acting Secretary General, Gulf Organization for Industrial Consulting
11:20 - 12:30	Open Discussion with the Ministers
12:30 - 13:00	Prayer Break
13:00 - 14:30	Plenary Session 2 "A" : Financing Mechanisms Chairman: Mr. Mansoor Ibrahim Al-Mahmoud, CEO, Qatar Development Bank
13:00 - 13:20	Paper 1: Experience of Commercial Banks in Industrial Financing Mr. Jasem Al-Amar, Director of Market Research, Industrial Bank of Kuwait
13:20 - 13:40	Paper 2: Orientations of Islamic Banks in Industrial Financing Mr. Khaled Al-Aboodi, CEO, Islamic Corporation for the development of the private sector
13:40 - 14:00	Paper 3: Saudi Industrial Development Fund experience in financing industrial projects in Saudi Arabia Mr. Abdel Rahman Bin Sulieman Al-Sayyari, Credit Manager, Saudi Industrial Development Fund - Islamic Development Bank
14:00 - 14:30	Discussion & Recommendations
13:00 - 14:30	Plenary Session 2 "B" : Investment in GCC Industry Chairman: Mr. Khaled Hussain, Senior Economic Issues, United Nations Economic and Social Commission for Western Asia (ESCWA)
13:00 - 13:15	Paper 1: Experience of India in the area of investment encouragement. Dr. Amit Mitra, Secretary General, Federation of Indian Chambers of Commerce and Industry
13:15 - 13:30	Paper 2: Rules to encourage investment in the GCC countries: aspects of agreement and disagreement Dr. Fatima Al Shamsi, Secretary General, United Arab Emirates University

13:30 - 13:45

Paper 3: Experience of a GCC company in foreign investment
Mr. Hamid Ali Abdullah, Chief of the GCC Industrial and Promotion Committee, Federation of GCC Chambers

13:45 - 14:00

Paper 4: The global crisis and its impact on the future of industry
Mr. Gerardo Pataconi, Unit Chief of Productivity, Quality and Enterprise Trade Capacity Building Branch, United Nations for Industrial Development Organization (UNIDO)

14:00 - 14:30

Discussion & Recommendations

14:30 - 20:00

Invitation to visit Exhibitions

Second Day : Monday 23rd November 2009

09:00 - 10:30

Plenary Session 3 "A": Status and the Future of Petrochemicals Industries
Chairman: Dr. Abdulwahab Al-Sadoun, Secretary General, Gulf Petrochemicals & Chemicals Association (GPCA)

09:00 - 09:20

Paper 1: The Gulf Petrochemical Industry-Coping with challenges through sustainable development
Mr. Mohamed Al Mulla, Director General & Board Member, Qatar Petrochemicals Co. (QAPCO)

09:20 - 09:40

Paper 2: The Credit Crunch-Where does the global petrochemical industry go from here?
Mr. Hassan Ahmed, Managing Director, Research Analyst-Global Chemical, HSBC Securities (USA) Inc.

09:40 - 10:00

Paper 3: Chemical experience and its vision of the petrochemical industries
Mr. Mohamed Abdullah Al-Azdi, CEO, Abu Dhabi National Chemicals Company*

10:00 - 10:20

Paper 4: Specialty Chemicals in the Gulf 2020-Local Opportunities and Global Implication
Dr. Florian Budde, Director, Chemical, Mckinsey & Company Inc.

10:20 - 10:30

Discussion & Recommendations

09:00 - 10:30

Plenary Session 3 "B" : Status and the Future of Basic Metal Industries
Chairman: Mr. Mahmood Hashim Al-Kooheji, Chairman, Aluminum Bahrain (ALBA)

09:00 - 09:20

Paper 1: Aluminum Industry in the GCC
Mr. Mohamad Al-Naqi, Secretary General, Arab Forum For Aluminum (Arabal)

09:20 - 09:40

Paper 2: Future of Steel Industry in GCC
Eng. Abdulaziz Saleh Al-Aboudi, Board Director, Rajhi Steel

09:40 - 10:00

Paper 3: European Experience in Basic Metal Industries
Mr. Anthony Tropeano, CEO, FATA EPC

10:00 - 10:30

Discussion & Recommendations

10:30 - 11:45

Plenary Session 4 "A": The role of Nanotechnology in the Formulation of Strategies

10:30 - 10:50

Paper 1: Saudi Arabia Experience

10:50 - 11:10

Paper 2: Egypt Experience

11:10 - 11:30

Discussion & Recommendations

10:30 - 11:45

Plenary Session 4 "B" : Small and Medium Industries
Chairman: Mr. Abdul Rahman Bin A. Al-Ansari, CEO, Qatar Industrial Manufacturing Co.

10:30 - 10:45

Paper 1: Small and Medium Industries in GCC

10:45 - 11:00

Paper 2: GCC Trade Pattern in Industrial and Capital Goods
Dr. Nader Habibi, Professor of Economics, Crown Center for Middle East Studies, Brandeis University

11:00 - 11:15

Paper 3: Industrial Supply Chain Management : Opportunities and Challenges
Dr. Jurgen Friedrich, Chief Executive, Germany Trade & Invest*

11:15 - 11:30

Paper 4: Industrial Partnership
Eng. Mohamed Elhark, General Secretary, Bourse Nationale de Sous-Traitance et de Partenariat (BNSTP)

11:30 - 11:45

Paper 5: GCC Subcontracting Program (GOIC)
Eng. Hazem Al-Anqar, Head of Industrial Support and Industrial Information, GOIC

11:45 - 12:00

Paper 6: GCC Experience
Eng. Saed Mohammed Al-Awadi, CEO, Dubai Export Development Corporation (EDC)

12:00 - 12:30

Discussion & Recommendations

12:30 - 13:30

Concluding Session
Panel Discussion on Recommendations and Conference Statement
Vote of Thanks, Announcements and Adjournment

* To be confirmed

Speakers biographies can be downloaded from our website www.goic.org.qa

Remark: The concurrent exhibitions will remain open to visitors until November 24, 2009